# The Firm

Landa + Bernaldez is a multidisciplinary firm devoted to becoming strategic partners of our clients, in order to develop and protect their business and interests in Mexico and abroad.

The Firm was established in 2021 in México with the purpose of providing disruptive, innovative, and specialized legal services with a global vision and a personal approach.

#### **The Values**

Landa + Bernaldez is founded over 5 pillars which are the Firm's core values:

- 1. Teamwork.
- 2. Professionalism.
- 3. Honesty and ethics.
- 4. Flexibility.
- 5. Commitment.

#### **The Partners**

## **Fernando Landa**

# **Practice**

Fernando practice is focused in civil, commercial, and constitutional litigation, advising clients throughout the whole process of the controversy, from pre-trial negotiations until the resolution of the dispute.

In addition, he is certified by the Alternative Justice Institute of the State of Jalisco to act as a negotiator, mediator, and conciliator in various matters to prevent and resolve disputes.

He also teaches the subjects of General Theory of Obligations and Obligations II at the Universidad Panamericana, Campus Guadalajara.

## Education

Law Degree - Universidad Panamericana, Campus Guadalajara, Mexico.

Graduate Studies on Contract Law - Universidad Panamericana, Campus Guadalajara, Mexico (with honors).

Certificate Program in Torts law - Universidad Complutense, Madrid, Spain.

#### Languages

Spanish and English.





#### Abelardo Bernáldez

#### Practice

Abelardo has led numerous acquisitions and corporate restructures. Additionally, his expertise and knowledge have supported national and international companies understand and navigate the Mexican legal system efficiently.

His strong real estate practice has been paired and complemented with the design and implementation of corporate structures that have significantly benefited his clients.

Abelardo has a multidisciplinary focus on the following areas: M&A, real estate, transactional and corporate, foreign investment, and tax.

# Education

Law Degree - Universidad Panamericana, Campus Guadalajara, Mexico (with honors).

Graduate Studies on Contract Law - Universidad Panamericana, Campus Guadalajara, Mexico (with honors).

LL.M. in Law and Business with specialization in Legal Tech - Bucerius Law School, Hamburg, Germany.

#### Languages

Spanish, English and German.

# Carlos R. Padilla

# **Practice**

Carlos has focused his practice on corporate and real estate transactions, mainly serving the legal needs of transnational conglomerates and tech companies. His counsel has helped companies start operations in Mexico seamlessly.

In addition, Carlos has a multidisciplinary focus with other practice areas such as: immigration, labor, and tax.

His day-to-day work includes advising his clients on their general business dealings, in the negotiation and drafting of contracts, as well as in the structure and implementation of cross border operations.

## Education

Law Degree - Universidad Panamericana, Campus Guadalajara, Mexico.

LL.M. US Law - University of St. Thomas Minneapolis, Minnesota, United States of America.





## Languages

Spanish and English.

#### **Practice Areas**

# Corporate

The Firm's solid practice allows us to serve the needs of our clients both on day-to-day legal needs and on highly sophisticated transactions. We offer specialized legal solutions for the organization, functioning and operation of our client's business, with the permanent objective of maximizing their commercial ties.

#### Services:

- + Drafting and negotiation of contracts.
- Incorporation of entities.
- + Day to day corporate matters (meetings, agreements, corporate books, certificates, among others).
- + Acquisitions.
- + Mergers and Split-offs.
- + Liquidations.

- + Start-ups.
- + Restructures.
- + Corporate governance.
- Commercial transactions.
- Foreign Investments.
- + Immigration (visas, working permits, entries, stays, among others).
- + Capital markets.

## **Real Estate**

We have extensive experience in real estate matters, advising developers, constructors, administrators, and private investors, in order to create legal structures that serve an efficient operation and maximize the underlying result of each project, along with the protection of our client's interests in the industry.

#### Services:

- Management and structure of real estate projects.
- Drafting and negotiation of contracts (purchase, sale, lease, trust, among others).
- Due diligence and risk analysis.
- + Condominiums, timeshare and coownership.
- + Agrarian matters.
- Regularization of real estate.
- + Alternative dispute resolution.
- Real estate administration.
- Real estate in restricted zones.

# Litigation

Our litigation practice focuses on the prevention and solution of commercial, civil and constitutional matters. Likewise, the Firm incorporates alternative dispute resolution handled before the Alternative Justice Institute of the State of Jalisco.





#### Services:

- + Civil, commercial and administrative litigation.
- + Constitutional litigation (Amparo).
- + Damages matters (Civil responsibility)
- Corporate litigation.

- Judicial and extra judicial negotiations
- Risk analysis in contractual matters.
- Alternative dispute resolution.

## Labor

We offer preventive and litigation services regarding the compliance of individual and collective Mexican labor regulations.

#### Services:

- Drafting and negotiation of individual labor agreements.
- Negotiation of collective bargaining agreements.
- + Labor litigation.
- + Risk analysis and management of labor contingencies.
- Day to day labor matters (internal regulations and commissions).
- + Labor relationships terminations.
- Employer substitution.

# **Intellectual Property**

The Firm is convinced of the high value that intangible assets protection represents to our clients, therefore, through the knowledge of the specific business and industry, we design legal strategies for the protection and management of such assets.

## Services:

- Trademarks, trade names and notices.
- Patents, utility models and industrial designs.
- + Preventive legal advice for the protection of new inventions.
- Drafting and negotiation of contracts.
- + Copyright.
- + Franchise.
- Intellectual property litigation.